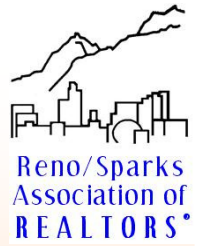




Short Sales and Foreclosure



Co-Sponsored with: Greater Las Vegas Association of REALTORS®

Resource Certification

We are at the Atlantis

SFR Certificate Requirements

- ◆ Complete the SFR March 9th Class
- ◆ Be a member in good standing of NAR
- ◆ Complete three 1-hour Webinar free of charge
- ◆ Send completed SFR Certification Application to SFR@realtors.org

BONUS

- ◆ As Part of Right Tools Right Now, your application fee of \$175 is waived, but you must act now this offer expires March 31, 2010.

Topics

- ◆ Direct distressed sellers to finance, tax, and legal professionals
- ◆ Qualify sellers for short sales
- ◆ Develop a short-sale package
- ◆ Negotiate with lenders
- ◆ Tap into buyer demands
- ◆ Safeguard your commission
- ◆ Limit risk
- ◆ Protect buyers

March 9, 2010
8:00 am - 5:00 pm
6 hrs General CE#4008000-RE
Atlantis Casino, Grand Ballroom 1-4
3800 South Virginia Street Reno, NV 89502
\$99 REALTOR® Members
\$129 Member At the Door
\$159.00 Non-Member



Instructor: Lee Barrett
 AIA, ABRM, CRB, CRS, SRES



Snacks provided by:
First Centennial Title Company of Nevada

This course is approved for CE credit by the Nevada Real Estate Commission. The Real Estate Commission neither approves nor endorses any of the forms or the practice with the exception of those prescribed by the State or Federal Law.

Course Registration Phone: 775.823.8805 Fax: 775.823.8805 Email: info@rsar.net

Name _____ License # _____ Contact Phone _____
 Agent # _____ Email Address _____
 Are you a member of another board? Yes Board Name _____ No
 Office Name _____
 Billing Address _____ City _____ State _____ Zip _____
PAYMENT
 Charge to bank account (RSAR Members ONLY)
 Charge VISA/MC/AMEX/DISC (Non-Members must provide to register)
 Card # _____ Exp. Date _____
 Signature _____

REGISTRATION CLOSED

Please check here if you have a disability that requires special accommodations and attach a description of you needs.

“No Shows” or registrations cancelled within two (2) days of the class will not be refunded. “Pre-registration” ends at 3 pm the business day prior to class. RSAR reserves the right to cancel a class at any time. RSAR will make a reasonable attempt to offer or recommend alternative options to earn CE credit in the event of a cancellation.