



Reno/Sparks Association of REALTORS®

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Why you, the Buyer, need a REALTOR®

A real estate agent is a REALTOR® when they join as a member of the National Association of REALTORS® (NAR), - the world's largest professional association.

After receiving a real estate license, most agents will join their local association of REALTORS® and NAR. REALTORS® are pledged to a strict Code of Ethics and Standards of Practice. Working for property owners, the REALTOR® Association provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property.

As a Selling agent, your REALTOR® will

Meet with you and go over in detail the home buying process

Discuss with you the pre-approval process and may assist in identifying a lender.

Work with you in discovering what things you are looking for in your new home such as location, style and size of your new home, as well as special features important to you.

Search the multiple listing service regularly for homes that fall within your needs and wants. Make appointments to view homes with you.

Once you have found your new home, your REALTOR® will

Review the "earnest money deposit" to target the amount you would like to offer in good faith for the home. Review the offer and acceptance and addenda to make sure all of your requests are in writing to the seller.

Review the seller's disclosure form with you to determine if there are any issues with the home that need to be addressed prior to submitting your offer.

Negotiate on your behalf in order to have your offer accepted under terms that you approve. Deliver your fully signed offer to the listing agent and obtain copies for your records.

Record and promptly deposit your earnest money deposit to open escrow. Help you in looking for qualified inspectors to inspect the home.

Coordinate the inspections and review the full reports with you to determine if there are issues that need to be addressed.

Coordinate the appraisal of the home and help in the renegotiation of the offer should the appraisal differ from the original offer.

Coordinate the closing process with the listing agent.

Work with you on the final walk-through to make sure you are satisfied with your home before signing your final documents.

Help with title insurance.

Confirm that any and all tax, home owner association, utility and any other pro-rations on the home have been resolved.

Review and verify the HUD statement for final closing amount.

Verify with you the transfer of all the keys, garage door openers, gate keys and any appliance manuals.

This is just a small sample of the steps your REALTOR® will take on your behalf to help you get your new home.



Vision: We envision the Reno/Sparks Association of REALTORS® to be viewed as the premium REALTOR® organization delivering highly valued knowledge and benefits to our customer - the REALTOR® Community.

Mission: Our mission is to proactively enhance our members' opportunity to be successful, ethical real estate professionals by delivering superior advocacy, education, programs, products and services.