

# Education at a Glance



Reno/Sparks  
Association of  
REALTORS®  
5650 Riggins Ct  
Reno, NV 89502

## 2nd Quarter ~ 2019

Inspiring Quality Education

Please register me for the following courses:

|       |            |          |
|-------|------------|----------|
| _____ | Date _____ | \$ _____ |
| _____ | Date _____ | \$ _____ |
| _____ | Date _____ | \$ _____ |
| _____ | Date _____ | \$ _____ |
| _____ | Date _____ | \$ _____ |
| _____ | Date _____ | \$ _____ |

Name \_\_\_\_\_

RSAR # \_\_\_\_\_ License # \_\_\_\_\_

Contact Phone \_\_\_\_\_

Are you a REALTOR® of another Association?

Yes  No

Email: \_\_\_\_\_

Payment methods:

Charge my RSAR # \_\_\_\_\_

Check

To pay with **credit card** call RSAR at 775-823-8800 or login to your Member Account at [www.rsar.net](http://www.rsar.net).

Please check here if you have a disability that requires special accommodations and attach a description of your needs.

**Cancellation Policy:** Most courses may be cancelled two (2) business days prior to the course for a full refund. Registration ends at 3:00 pm the business day prior to the course. **EdExpo, Property Management Symposium, and all Designation courses** require a seven (7) business day cancellation for a full refund. RSAR reserves the right to cancel a course at any time. In the event of a cancellation, RSAR will make every effort to attempt to offer or recommend alternative options to earn CE/POST credit. All registrations are subject to space availability. You will be notified if a course is full.

Email completed form to [beverly@rsar.realtor](mailto:beverly@rsar.realtor) or [jason@rsar.realtor](mailto:jason@rsar.realtor)

## April 2019

### Fast Track POST Licensing!

**April 1 10 am - 12 pm**  
**Agency Relationships**  
2 hrs Session 2 POST.02050-RE

**1 pm - 4 pm**  
**Professional Conduct, Etiquette & Ethics**  
3 hrs Session 1 POST.01050-RE

**April 2 9 am - 12 pm**  
**Listing Process, & Inspections**  
3 hrs Session 4 POST.04050-RE

**1 pm - 5 pm**  
**Contracts, Qualifying Prospects**  
4 hrs Session 3 POST.03050-RE

**April 3 9 am - 12 pm**  
**Negotiation, Costs of Sale, Cost Sheets**  
3 hrs Session 6 POST.06050-RE

**1 pm - 4 pm**  
**Buyer Representation, Buyers Brokerage**  
3 hrs Session 5 POST.05050-RE

**April 4 9 am - 12 pm**  
**Regulatory Disclosures and Advertising**  
3 hrs Session 8 POST.08050-RE

**1 pm - 4 pm**  
**Escrow, Title, Closing Process & Finance**  
3 hrs Session 7 POST.07050-RE

**April 5 9 am - 12 pm**  
**Land, Property Mgmt, Tax Opp**  
3 hrs Session 10 POST.10050-RE

**1 pm - 4 pm**  
**Communications, Technology**  
3 hrs Session 9 POST.09050-RE

\$250 RSAR Member/\$350 Non Member  
*Registration for Fast Track Post Licensing includes all 10 sessions and lunch*

April 9 @ 9 am - 4 pm  
**New Member Orientation:  
Why Being a Member Counts &  
Code of Ethics**  
Satisfies NAR Code of Ethics  
No CE/POST  
- New Members Only -

April 16 @ 9 am - 12 pm  
**Valuing a Small Business**  
3 hrs General CE.4373000-RE  
\$25 RSAR Member/\$35 Non Member

April 17 @ 1 pm - 4 pm  
**Agency Who's Who?**  
3 hrs Agency CE.6208000-RE  
\$25 RSAR Member/\$35 Non Member  
**\*This course is in FERNLEY\***

April 23 @ 9 am - 12 pm  
**Ethics For Success**  
3 hrs Ethics CE.4446000-RE  
Satisfies NAR Code of Ethics  
\$25 RSAR Member/\$35 Non Member

## April 2019 cont'd

April 30 @ 11:30 am - 1:30 pm  
**U.S. Postal EDDM Lunch N Learn**  
No CE/POST  
\$10 RSAR Member/\$15 Non Members  
*Lunch Included*

## May 2019

May 2 @ 11:30 am - 1:30 pm  
**Tax Accounting**  
No CE/POST  
\$10 RSAR Member/\$15 Non Members  
*Lunch Included*

### EdExpo

**May 7 8 am - 12 pm**  
**So You Want to Run a Real Estate Brokerage**  
4 hrs Broker Mgmt CE.6275000-RE

**1:15 pm - 5:15 pm**  
**The Case of the Code of Ethics**  
4 hrs Ethics CE.6243000-RE  
*Satisfies NAR Code of Ethics*

**May 8 8 am - 12 pm**  
**Zombies and Property Management**  
4 hrs Property Mgmt CE.6242000-RE

**1:15 pm - 5:15 pm**  
**How's That Working Out for You?  
Hot Issues in RE**  
4 hrs Law CE.6241000-RE

**May 9 8 am - 12 pm**  
**Can We All Just Get Along?**  
4 hrs Agency CE.6276000-RE

**1:15 pm - 5:15 pm**  
**Whereas, Therefore and Other  
Ambiguous Contracts**  
4 hrs Contracts CE.5732001-RE  
\$199 RSAR Member/\$299 Non Member  
*Registration for EdExpo includes all six courses, exhibits, and lunches. Individual course registration is not accepted.*

May 21 @ 9 am - 12 pm  
**Did You Think of That? R.E. Ethics**  
3 hrs Ethics CE.6075000-RE  
*Satisfies NAR Code of Ethics*  
\$25 RSAR Member/\$35 Non Member

May 23 @ 8 am - 12 pm  
**BROKER UPDATE**  
**Legal Considerations for Broker Mgmt**  
*Satisfies RSAR Broker Update requirement*  
3 hrs Broker Mgmt CE.4388000-RE  
\$25 RSAR Member/\$35 Non Member  
*The cost of this course is FREE to all RSAR Brokers; however, "No-Shows" will be charged a \$25 "No-Show" fee*

## June 2019

### Fast Track POST Licensing!

**June 3 9 am - 12 pm**  
**Professional Conduct, Etiquette & Ethics**  
3 hrs Session 1 POST.01050-RE

**1 pm - 3 pm**  
**Agency Relationships**  
2 hrs Session 2 POST.02050-RE

**June 4 8 am - 12 pm**  
**Contracts, Qualifying Prospects**  
4 hrs Session 3 POST.03050-RE

**1 pm - 4 pm**  
**Listing Process, & Inspections**  
3 hrs Session 4 POST.04050-RE

**June 5 9 am - 12 pm**  
**Buyer Representation, Buyers Brokerage**  
3 hrs Session 5 POST.05050-RE

**1 pm - 4 pm**  
**Negotiation, Costs of Sale, Cost Sheets**  
3 hrs Session 6 POST.06050-RE

**June 6 9 am - 12 pm**  
**Escrow, Title, Closing Process & Finance**  
3 hrs Session 7 POST.07050-RE

**1 pm - 4 pm**  
**Regulatory Disclosures and Advertising**  
3 hrs Session 8 POST.08050-RE

**June 7 9 am - 12 pm**  
**Communications, Technology**  
3 hrs Session 9 POST.09050-RE

**1 pm - 4 pm**  
**Land, Property Mgmt, Tax Opp**  
3 hrs Session 10 POST.10050-RE  
\$250 RSAR Member/\$350 Non Member  
*Registration for Fast Track Post Licensing includes all 10 sessions and lunch*

June 4 @ 9 am - 12 pm  
**The Buck Starts Here**  
3 hrs General CE.5744000-RE  
\$25 RSAR Member/\$35 Non Member

June 13 @ 9 am - 4 pm  
**New Member Orientation:  
Why Being a Member Counts &  
Code of Ethics**  
*Satisfies NAR Code of Ethics*  
No CE/POST  
- New Members Only -