

Education at a Glance



Reno/Sparks
Association of
REALTORS®
5650 Riggins Ct
Reno, NV 89502

1st Quarter ~ 2019 Inspiring Quality Education

Please register me for the following courses:

_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____

Name _____

RSAR # _____ License # _____

Contact Phone _____

Are you a REALTOR® of another Association?

Yes No

Email: _____

Payment methods:

Charge my RSAR # _____

Check

To pay with **credit card** call RSAR at 775-823-8800 or login to your Member Account at www.rsar.net.

Please check here if you have a disability that requires special accommodations and attach a description of your needs.

Cancellation Policy: Most courses may be cancelled two (2) business days prior to the course for a full refund. Registration ends at 3:00 pm the business day prior to the course. **EdExpo, Property Management Symposium, and all Designation courses** require a seven (7) business day cancellation for a full refund. RSAR reserves the right to cancel a course at any time. In the event of a cancellation, RSAR will make every effort to attempt to offer or recommend alternative options to earn CE/POST credit. All registrations are subject to space availability. You will be notified if a course is full.

Email completed form to beverly@rsar.realtor or jason@rsar.realtor

January 2019

January 8 @ 9 am - 4 pm
**New Member Orientation:
Why Being a Member Counts &
Code of Ethics**

Satisfies NAR Code of Ethics
No CE/POST
- New Members Only -

POST Licensing Fast Track!

January 14 9 am - 12 pm
Professional Conduct, Etiquette & Ethics
3 hrs Session 1 POST.01050-RE

1 pm - 3 pm
Agency Relationships
2 hrs Session 2 POST.02050-RE

January 15 8 am - 12 pm
Contracts, Qualifying Prospects
4 hrs Session 3 POST.03050-RE

1 pm - 4 pm
Listing Process, & Inspections
3 hrs Session 4 POST.04050-RE

January 16 9 am - 12 pm
Buyer Representation, Buyers Brokerage
3 hrs Session 5 POST.05050-RE

1 pm - 4 pm
Negotiation, Costs of Sale, Cost Sheets
3 hrs Session 6 POST.06050-RE

January 17 9 am - 12 pm
Escrow, Title, Closing Process & Finance
3 hrs Session 7 POST.07050-RE

1 pm - 4 pm
Regulatory Disclosures and Advertising
3 hrs Session 8 POST.08050-RE

January 18 9 am - 12 pm
Communications, Technology
3 hrs Session 9 POST.09050-RE

1 pm - 4 pm
Land, Property Mgmt, Tax Opp
3 hrs Session 10 POST.10050-RE

\$250 RSAR Member/\$350 Non Member

Registration for Fast Track Post Licensing includes all 10 sessions and lunch

January 24 @ 1 pm - 4 pm

Ethics For Success

3 hrs Ethics CE.4446000-RE
Satisfies NAR Code of Ethics
\$25 RSAR Member/\$35 Non Member

January 2019 cont'd

January 29, 1 pm - 4 pm
Military Mortgage Bootcamp
3 hrs General CE.4485000-RE
\$25 RSAR Member/\$35 Non Member

February 2019

February 5 @ 8 am - 12 pm
**BROKER UPDATE:
Practical Considerations for Broker
Management**

Satisfies RSAR Broker Update requirement
3 hrs Broker Mgmt CE.4389000-RE
\$25 RSAR Member/\$35 Non Member
The cost of this course is FREE to all RSAR Brokers; however, "No-Shows" will be charged a \$25 "No-Show" fee

LACE Event

February 21 9 am - 12 pm
Client Centered Contracts
3 hrs Contracts CE.4268001-RE

1 pm - 4 pm
High Impact Agency
3 hrs Agency CE.5814001-RE

February 22 9 am - 12 pm
Law and Order
3 hrs Law CE.6257000-RE

1 pm - 4 pm
Ethics Reasons, Cases, Rules
3 hrs Ethics CE.3831000-RE
Satisfies NAR Code of Ethics

\$100 RSAR Member/\$140 Non Member

Registration for LACE includes all 4 courses, exhibits, and lunches

February 26 @ 9 am - 12 pm
**Did You Think of That?
Real Estate Ethics**
3 hrs Ethics CE.6075000-RE
Satisfies NAR Code of Ethics
\$25 RSAR Member/\$35 Non Member

March 2019

March 4 @ 9 am - 12 pm
The Buck Starts Here
3 hrs General CE.5744000-RE
\$25 RSAR Member/\$35 Non Member

March 7 @ 9 am - 4 pm
**New Member Orientation:
Why Being a Member Counts &
Code of Ethics**
Satisfies NAR Code of Ethics
No CE/POST
- New Members Only -

March 8 @ 11:30 am - 1:30 pm
**Avoid Surprises on April 15th
Lunch N Learn**
No CE/Post
\$10 RSAR Member/\$15 Non Members

March 14, 11:30 am - 1:30 p
**Woodstoves: Need to Know
Lunch N Learn**
No CE/Post
\$10 RSAR Member/\$15 Non Members

Property Management Symposium

March 19 9 am - 12 pm
**10 Things to Know About Working
with Real Estate Investors**
3 hrs Prop. Mgmt CE.6183000-RE

1 pm - 4 pm
**20 Ways to Increase Your Property
Management Profits**
3 hrs Prop. Mgmt/General
CE.6182000-RE

\$50 RSAR Member/\$70 Non Member

Registration for Property Management Symposium includes lunch and vendors who specialize in Property Management