

Education at a Glance

4th Quarter ~ 2018

Inspiring Quality Education



Reno/Sparks
Association of
REALTORS®
5650 Riggins Ct
Reno, NV 89502

RSAR Members receive \$5 off most courses for registering online at www.rsar.net.

Please register me for the following courses:

_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____

Name _____

RSAR # _____ License # _____

Contact Phone _____

Are you a REALTOR® of another Association?

Yes No

Email: _____

Payment methods:

Charge my RSAR # _____

Check

To pay with **credit card** call RSAR at 775-823-8800 or login to your Member Account at www.rsar.net.

Please check here if you have a disability that requires special accommodations and attach a description of your needs.

Cancellations - Most courses may be cancelled 2 business days prior to the course for a full refund. Registration ends at 3:00 pm the business day prior to the course. **EdExpo, Property Management Symposium and all Designation** courses require a 7 business day cancellation for a full refund. RSAR reserves the right to cancel a course at any time. In the event of a cancellation, RSAR will make every effort to attempt to offer or recommend alternative options to earn CE/PL credit. All registrations are subject to space availability. You will be notified if a course is full.

Fax completed form to 775-823-8805 OR email beverly@rsar.realtor or jason@rsar.realtor

October 2018

October 9, 9 am - 4 pm
**New Member Orientation:
Why Being a Member Counts &
Code of Ethics**
Satisfies NAR Code of Ethics
No CE/Post - New Members Only

POST Licensing Fast Track!

October 15 10 am - 12 pm

Agency Relationships
2 hrs Session 2 - Post.02050-RE

1 pm - 4 pm

Professional Conduct, Etiquette & Ethics
3 hrs Session 1 - Post.01050-RE

October 16 9 am - 12 pm

Listing Process, Market & Inspections
3 hrs Session 4 - Post.04050-RE

1 pm - 5 pm

Contracts & Qualifying Prospects
4 hrs Session 3 - Post.03050-RE

October 17 9 am - 12 pm

Negotiation, Costs of Sale, Cost Sheets
3 hrs Session 6 - Post.06050-RE

1 pm - 4 pm

Buyer Representation, Buyers Brokerage
3 hrs Session 5 - Post.05050-RE

October 18 9 am - 12 pm

Regulatory Disclosures and Advertising
3 hrs Session 8 - Post.08050-RE

1 pm - 4 pm

Escrow, Title, Closing Process & Finance
3 hrs Session 7 - Post.07050-RE

October 19 9 am - 12 pm

Land, Property Management, Tax Opp
3 hrs Session 10 - Post.10050-RE

1 pm - 4 pm

Communications, Technology
3 hrs Session 9 - Post.09050-RE

\$225 RSAR Member/\$275 Non Member
*Registration includes all 10 Sessions.
Lunch will be provided.
Call for individual course pricing.*

October 2018 cont'd

CIPS Institute

October 15 9:00 am - 4:00 pm

CORE: Global Real Estate: Local Market

6 hrs General CE.5145001-RE

October 16 9:00 am - 4:00 pm

CORE: Global Real Estate: Transaction Tools

6 hrs General CE.5543000-RE

October 17 9:00 am - 4:00 pm

ELECTIVE: The Americas and International R.E.

6 hrs General CE.5541000-RE

October 18 9:00 am - 4:00 pm

ELECTIVE: Asia/Pacific and International R.E.

6 hrs General CE.5539000-RE

October 19 9:00 am - 4:00 pm

ELECTIVE: Europe and International R.E.

6 hrs General CE.5542000-RE

Registrations Received Prior to 8/31

\$650 for 5 printed manuals

\$600 for paperless

Registrations received after 8/31

\$750 for 5 printed manuals

\$700 for paperless

Individual Course Pricing

\$175 for printed manual

\$150 for paperless

16 Hrs CRS Elective & 30 Hrs CE
Continental breakfast and lunch provided

October 23, 9 am - 12 pm

You Did What? Real Estate Ethics

3 hrs Ethics CE.6008000-RE

Satisfies NAR Code of Ethics

\$30 RSAR Member/\$45 Non Member

October 23, 1pm - 4 pm

Reverse Mortgage for Purchase

3 hrs General CE.5961000-RE

\$30 Registration

October 31, 9am - 12 pm

The Buck Starts Here

3 hrs General CE.5744000-RE

\$25 RSAR Member/\$40 Non Member

November 2018

LACE Event

November 1 9 am - 12 pm

Contracts A Way of Life

3 hrs Contracts - CE.5964000-RE

1 pm - 4 pm

Do I Know Who I Represent

3 hrs Agency - CE.5513000-RE

November 2 9 am - 12 pm

But I Thought That Was Legal

3 hrs Law - CE.6076000-RE

1 pm - 4 pm

Do Ethics & Professionalism Still Mean Something?

3 hrs Ethics - CE.4116000-RE

Satisfies NAR Code of Ethics

\$99 RSAR Member/\$150 Non Member

Nov 2018 cont'd

November 6, 1 pm - 4 pm

Did You Think of That?

3 hrs Ethics CE.6075000-RE

Satisfies NAR Code of Ethics

\$30 RSAR Member/\$45 Non Member

November 13, 1 pm - 4 pm

**Navigating the Front Lines of VA
Loans**

3 hrs General CE.6113000-RE

\$30 RSAR Member/\$45 Non Member

November 8, 9 am - 4 pm

**New Member Orientation:
Why Being a Member Counts
&**

Code of Ethics

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November 15, 8 am - 12 pm

Broker Update - Practical Considerations for Broker Management

3 hrs Broker Mgmt CE.4389000-RE

\$30 RSAR Member/\$45 Non Member

*Required by RSAR for all Brokers

December 2018

December 6, 8 am - 12 pm

Broker Update - Legal Considerations for Broker Management

3 hrs Broker Mgmt CE.4388000-RE

\$30 RSAR Member/\$45 Non Member

*Required by RSAR for all Brokers

December 11, 9 am - 4 pm

**New Member Orientation:
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&**

Code of Ethics

Satisfies NAR Code of Ethics

No CE/Post - New Members Only

December 13, 9 am - 12 pm

Ethics for Success

3 hrs Ethics CE.4446000-RE

Satisfies NAR Code of Ethics

\$30 RSAR Member/\$45 Non Member