

Education at a Glance

3rd Quarter - 2018

Inspiring Quality Education



Reno/Sparks
Association of
REALTORS®
5650 Riggins Ct
Reno, NV 89502

RSAR Members receive \$5 off most courses for registering online at www.rsar.realtor.

Please register me for the following courses:

_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____
_____	Date _____	\$ _____

Name _____

RSAR # _____ License # _____

Contact Phone _____

Are you a REALTOR® of another Association?

Yes No

Email: _____

Payment methods:

Charge my RSAR # _____

Check

To pay with **credit card** call RSAR at 775-823-8800 or login to your Member Account at www.rsar.net.

Please check here if you have a disability that requires special accommodations and attach a description of your needs.

Cancellations - Most courses may be cancelled 2 business days prior to the course for a full refund. Registration ends at 3:00 pm the business day prior to the course. **EdExpo, Property Management Symposium and all Designation** courses require a 7 business day cancellation for a full refund. RSAR reserves the right to cancel a course at any time. In the event of a cancellation, RSAR will make every effort to attempt to offer or recommend alternative options to earn CE/PL credit. All registrations are subject to space availability. You will be notified if a course is full.

Fax completed form to 775-823-8805 OR email beverly@rsar.realtor or jason@rsar.realtor

July 2018

July 17, 1 pm - 4 pm
You Did What? Real Estate Ethics
3 hrs Ethics CE.6008000-RE
Satisfies NAR Code of Ethics
\$30 RSAR Member/\$45 Non Member

July 19, 9 am - 12 pm
The Buck Starts Here
3 hrs General CE.5744000-RE
\$25 RSAR Member/\$40 Non Member

July 26, 9 am - 12 pm
Military Mortgage Bootcamp
3 hrs General CE.4485000-RE
\$30 RSAR Member/\$45 Non Member

August 2018

August 9, 8 am - 12 pm
Legal Considerations for Broker Management
Satisfies RSAR Broker Update requirement
3 hrs Broker Mgmt CE.4388000-RE
\$30 RSAR Member/\$45 Non Member
Cost of the course is FREE to all RSAR Brokers who register; however, "No-Shows" will be charged a \$30 "No-Show" fee

August 10, 11:30 am - 1:00 pm
Global Pro Series - FIRPTA, Taxation and other Legalities
Lunch N Learn No CE/Post
\$10 RSAR Member/\$15 Non Member
Presented by the Global Business Committee

August 14, 9 am - 4 pm
New Member Orientation: Why Being a Member Counts & Code of Ethics
Satisfies NAR Code of Ethics
No CE/Post - New Members Only

August 16, 9 am - 12 pm
Ethics For Success
3 hrs Ethics CE.4446000-RE
Satisfies NAR Code of Ethics
\$30 RSAR Member/\$45 Non Member

August 2018 cont'd

POST Licensing Fast Track!

August 20 9 am - 12 pm
Professional Conduct, Etiquette & Ethics
3 hrs Session 1 - Post.01050-RE

1 pm - 3 pm
Agency Relationships
2 hrs Session 2 - Post.02050-RE

August 21 8 am - 12 pm
Contracts, Qualifying Prospects
4 hrs Session 3 - Post.03050-RE

1 pm - 4 pm
Listing Process, & Inspections
3 hrs Session 4 - Post.04050-RE

August 22 9 am - 12 pm
Buyer Representation, Buyers Brokerage
3 hrs Session 5 - Post.05050-RE

1 pm - 4 pm
Negotiation, Costs of Sale, Cost Sheets
3 hrs Session 6 - Post.06050-RE

August 23 9 am - 12 pm
Escrow, Title, Closing Process & Finance
3 hrs Session 7 - Post.07050-RE

1 pm - 4 pm
Regulatory Disclosures and Advertising
3 hrs Session 8 - Post.08050-RE

August 24 9 am - 12 pm
Communications, Technology
3 hrs Session 9 - Post.09050-RE

1 pm - 4 pm
Land, Property Mgmt, Tax Opp
3 hrs Session 10 - Post.10050-RE
\$225 RSAR Member/\$275 All others

Registration includes all 10 Sessions.
Lunch will be provided.
Call for individual course pricing.

August 29, 1 pm - 4 pm
Ethics For Success
3 hrs Ethics CE.4446000-RE
Satisfies NAR Code of Ethics
\$30 RSAR Member/\$45 Non Member
This course is in FERNLEY

August 30, 11:30 am - 1:30 pm
Reverse Mortgage for Purchase
No CE/Post
\$10 RSAR Member/\$15 Non Members
Lunch Included

September 2018

LACE Event

September 6 9 am - 12 pm
Agency Secrets Revealed
3 hrs Agency - CE.6074000-RE

1 pm - 4 pm
Not Knowing is Not an Excuse
3 hrs Law - CE.5856000-RE

September 7 9 am - 12 pm
The World of Contracts
3 hrs Contracts - CE.3429000-RE

1 pm - 4 pm
Did You Think of That? Real Estate Ethics

3 hrs Ethics - CE.6075000-RE
Satisfies NAR Code of Ethics

\$99 REALTOR® Member
\$150 Non Member

Registration for LACE includes all 4 courses, exhibits and lunches

September 13, 9 am - 4 pm
New Member Orientation: Why Being a Member Counts & Code of Ethics
Satisfies NAR Code of Ethics
No CE/Post - New Members Only

September 17, 8 am - 5 pm
CRS: Transforming Difficult Situations Into Profitable Deals
8 Hrs CRS Credit &
8 Hrs Nevada General CE

Early Registration - \$99
Registration After September 14 - \$125
Light Breakfast & Lunch Included

September 20, 1 pm - 4 pm
You Did What? Real Estate Ethics
3 hrs Ethics CE.6008000-RE
Satisfies NAR Code of Ethics
\$30 RSAR Member/\$45 Non Member

September 26, 1 pm - 4 pm
But I Thought That Was Legal
3 hrs Law CE.6076000-RE
\$30 RSAR Member/\$45 Non Member
This course is in FERNLEY